



Life Insurance Premium Financing



Gracie Point is a boutique specialty premium finance company



U.S.	International
10 years	2 years



Gracie Point seeks to provide best-in-class capital markets driven funding solutions, resulting in innovative customized leveraged strategies



Unique blend of subject matter expertise

Pioneered...



Life Insurance Premium Financing



Capital Market Structure





Experience and Expertise

- * Gracie Point's management team holds over two decades of experience in premium financing, insurance and banking
- * Only lender offering...
 - * Consultative point of sale approach
 - * Policy design & structuring
 - * Dedicated policy and loan servicing



Global Footprint



Headquarters
New York City



International Office
Hong Kong



Lending Structures
United States &
British Virgin Islands



GraciePoint



Dean J. De Marco

- * Created the initial life insurance based loan model
- * Founded Premium Funding Group (“PFG”) - introduced concept to Private Banks & Hedge Funds
- * PFG/SCA Merger 2010 - Trusted advisor platform
- * Joined Gracie Point 2019
- * Financed premiums in excess of \$5 billion over his career





Yosi Amster

- ❖ Internal liaison between the broker marketplace and the lending community to facilitate the closing and renewal of premium finance loans
- ❖ Account Manager at A.I. Credit Corp. (A.I.)
- ❖ Chief Operating Officer of Premium Funding Group (PFG)
- ❖ SCA: Director of Business Development, East Coast

